

Request for Proposal for Implementation of SAP S/4 HANA with HER solutions

Volume II - Bidding Terms and Conditions

**Shri Guru Gobind Singhji Institute of Engineering and
Technology, Nanded**



NOTE:

The contents of this corrigendum document highlights the changes which have been made to the certain sections / sub sections of Volume I - System Integration Services and Solution Scope document as released on 1st February 2018.

The bidders are requested to submit their technical bid referring to the Volume I - System Integration Services and Solution Scope document in conjunction with the relevant changes as highlighted in this corrigendum document.

Tender Notification

Name of the Project Work	Implementation of SAP S/4 HANA with HER solutions at SGGSIET
Tender No Tender Date	01.02.2018
Availability of Tender document	SGGSIE&T Website https://www.sggs.ac.in/tender/
No. of Covers	One (1) main cover with six (6) sub-covers
Nature of bid process	<ul style="list-style-type: none"> • Pre-qualification • Three stage technical evaluation • Price bid opening
Tender Fees:	INR 5,000/- (INR Five Thousand Only) online payment at www.mahatenders.gov.in
Earnest Money Deposit	INR 2,00,000/- (INR. Two Lakhs Only/-) online payment at www.mahatenders.gov.in
Issue of Request for Proposal(Tender) documents	01.02.2018
Email id for clarifications on SAP S/4 HANA tender	director@sggs.ac.in
Last date and time for seeking clarifications on SAP S/4 HANA tender through e-mail	12.02.2018 by 1.00 pm
Date and time of Pre-bid conference	15.02.2018 at 3.00 pm
Place for Pre-bid meeting	Store Section, Shri Guru Gobind Singhji Institute of Engineering and Technology Nanded – 431606, Maharashtra, India
Date of publication of clarifications on sggs website	26.02.2018

Last date and time for submission of technical bid	06.04.2018 up to 1.00 PM
Place of Bid submission	online submission at www.mahatenders.gov.in
Bid opening date and time	16.04.2018
Place of Bid Opening	Store Section, Shri Guru Gobind Singhji Institute of Engineering and Technology Nanded – 431606, Maharashtra, India
Date of communication to bidders who have successfully cleared the Pre-Qualification criteria / Date of communication to technically compliant bidders	24.04.2018
Commencement date and time for Proof of Concept (First Level) demonstration by technically compliant bidders	28.04.2018 at 12.10 pm
Date of price bid opening (only to technically qualified bidders)	08.05.2018 at 3.00 pm
Date of issue of LOI	Will be communicated to the successful bidder
Quoting of Price (s):	Price quoted should be in Indian Rupees
Period of validity of bids	180 days from last date of submission of bid
Address for communication	Director, Shri Guru Gobind Singhji Institute of Engineering and Technology Nanded – 431606, Maharashtra, India

1.1 Technical Evaluation Criteria

SR.NO	Evaluation criteria	Overall Technical Weightage
1.	TECHNICAL EVALUATION CRITERIA (Part A + Part B)	60%

Part A – Technical evaluation related to OEM and SI

1. SI criteria	
Organization	No of years of operations
Annual revenue	India ,Global
CMMI level of Bidder	
Project Plan, Methodology and Deliverables with Resource Loading	
Proposed Implementation Team	
Program Director / Project Manager of one of the submitted references, to lead SGGGS Project	
Proposed Support Team	
Training Provider(Education Partner) for India for last one year	

Part B – Technical evaluation related to response to functional requirements specifications, Proof of Concept demonstration, Tools and competence available for data migration

Evaluation Criterion
1. Functional Evaluation as mentioned in the Annexure I
<p>A. <u>Functional Requirement as mentioned in Annexure I:</u></p> <p>All FRS documents (Annexure I) are indicative of the nature of work being done by various units at SGGSI&T. The successful bidder shall be required to improvise the same at the time of implementation.</p> <p>The bidder shall be provided four options to map SGGSI&T's requirements as per their solution capability (viz, Standard SAP S/4 HANA, Customized SAP S/4 HANA, Third Party, and Not Available). Any responses by the bidder other than the four (4) options mentioned above shall be assigned a zero score.</p>

Score for each functional requirement will be assigned against the bidder's response based on the capability of OEM / SI to cater to the SGGSIET's requirements.

The bidder has to assume complete responsibility for their responses against the functionality fitment of SGGSIET requirements as stated in the FRS documents. Any variation found during the course of the evaluation/engagement shall be considered as a fraudulent practice which is liable for forfeiture of the EMD and PBG without prejudice to other legal remedies that SGGSIET may take in this regard.

B. Client Reference checks

The bidder has to provide client reference checks in the higher education sector / PSU as per **Article 6j**.

C. Previous experience with tools for data migration

Evaluation will be done based on tools available with the bidder and proposed to be deployed for data migration phase. Competence of the bidder in terms of previous experience in managing complex data migration activities will also be considered.

2. Proof of Bidder Capability (POBC) Presentation & Proof of Concept demonstration

All bidders, who have technically qualified and shortlisted by SGGSIET, shall be invited for proof of bidder capability and presentation to the SGGSIET technical evaluation committee. PoC demo readiness.

Based on the POBC presentation/s, the SGGSIET technical evaluation team shall evaluate the bidder/s based on their Capability presentation as per SGGSIET requirements to compute the final rating. The technical evaluation committee's scoring decision shall be final and binding.

2. Price Bid and its Evaluation

2.1 Price Bid Submission

Only those bidders who shall clear the overall technical threshold score as set by SGGSIE&T shall be considered for Price Bid.

Bidders shall be requested to quote one single value for a TCO of seven years as part of price bid.

Total Cost of Ownership (TCO) will comprise of the following. (Refer relevant Forms 1 to 15 of Article 13, Annexure IV as applicable.)

Parameters for TCO Computation	Implementation		Support	Operations and Maintenance				7 Year Total
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	
Cloud Hosting Cost (Optimal cost base)	x	x	x					
Hardware (optional) : On premise...in case SGGS decides to go on premise in future. Only server sizing needed at this moment.	x							
Cloud AMC	x	x	x					
Hardware AMC (Optional)	x							
Operating System Cost	x							
Operating System AMC	x	x	x	x	x	x	x	
Imp. Service Fees – Wave 1	x	x	x					
Imp. Service Fees – Wave 2	x	x	x					
Post Go-Live Imp. Support	x	x	x	x	x	x	x	
Operations and Maintenance Services (including 3 rd party)	x	x	x	x	x	x	x	
Middleware Cost (if any)	x							
Total								

“x” – The charges may or may not apply for these years (please quote charges as applicable). In case of any additional costs, the bidder needs to highlight the same as per the table above. There should not be any other hidden charges.

- 1) Its available in excel format i.e. BOQ.
- 2) Bidders should fill only given BOQ

The selected bidders shall be required to submit

- a detailed break-up of the price quoted during the Price Bid as per the seven year TCO template mentioned above; and
- the relevant forms from 1 to 15 as captured in Annexure IV; and
- Quotes for “rate per person month” for additional support in addition to the cost captured in the TCO template above (refer Form 16). This quote shall be excluded for the purpose of TCO computation.

The price proposal submitted by the bidder should be inclusive of all the items in the bidding document and ensuring that following elements are accounted for

- The bidder is required to bear the cost of movement of its people from its office to the project sites.
 - The bidder is required to ensure that the costing covers all the costs like cost of local travel, food, stay of the project team of the bidder, etc.
 - The costing covers all costs incurred during project phases mentioned in „Volume I – System Integration Services and Solution Scope“ of the RFP.
 - Expenses for the senior executives to attend the review meetings or meeting of the steering committee should be borne by the bidder.
 - All the communication costs associated with the project will be borne by the bidder.
 - The costs incurred by the project team of the bidder for travel to the other offices and project sites of SGGSI&T, or its customers, partners”, etc. for the purpose of the project will be borne by the bidder.
 - Any change in Business Blueprint design at any stage after sign off involving upto 5 competent man days of efforts for each such change.
 - Any change in Functional Design document relating to interfaces,
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modifications, custom developments, enhancements or similar changes including personalization's at any stage after signing off the Functional Design documents involving upto 5 competent man days of efforts for each such change.

- Any change required as result of Integration and system tests by SGGSI&T users in relation to form, feel, look, color etc. for successfully tested test scenarios involving upto 5 competent man days of efforts for Each such change.
- Any change required in relation to form, feel, look, color etc. in the designed solution at any stage post going live involving upto 3 competent man days of efforts for each such change.

8.Award of Contract

8.10 Limitations of Liability

Other than the SGGSI&T's obligations to make payments under this Contract, a party's entire and collective liability arising out of or relating to this Agreement, including without limitation on account of performance or non-performance of obligations hereunder, regardless of the form of the cause of action, whether in contract, tort (including without limitation negligence), statute or otherwise, shall in no event exceed the total contract value received by bidder.

In no event will either party be liable to other or any third party under or in connection with this Contract for any indirect, incidental, special, economic or consequential loss or damage, loss of revenue, profits, goodwill, loss of data and loss of reconstituting data, loss of bargain or opportunities or loss of anticipated savings incurred or suffered either by SGGSI&T or any third party whether in an action in contract, tort statute or otherwise and whether or not bidder was aware or should have been aware of the possibility of such loss or damage.